

# Conda Phosphate Operations

September, 2005



## Summary of Agrium Conda Phosphate Operations Economic Impact

Agrium's Conda Phosphate Operations (Agrium) is located in Soda Springs, Idaho. Agrium operates a phosphate ore milling and fertilizer manufacturing facility located five miles north of Soda Springs, Caribou County, Idaho. Agrium's operations also include the nearby open pit phosphate mining operations at Dry Valley, Idaho.

Annually Agrium produces nearly 440,000 tons of phosphate fertilizers, including Monoammonium Phosphate (MAP), Super Phosphoric Acid (SPA), Ammonium Phosphate Sulfate (APS 16-20-0) and Merchant Grade Acid (MGA).

Phosphate rock, sulfur and anhydrous ammonia are the principal raw materials used to manufacture ammonium phosphate fertilizers.

Table 1. Direct and Secondary Employment by Idaho County Attributable to Agrium's Conda Phosphate Operations

County	Direct Employment	Secondary Employment	Estimated Total Idaho Jobs by County (as a result of Agrium's Conda Operations)
Ada	0	5	5
Bannock	0	23	23
Bear Lake	0	50	50
Bingham	0	5	5
Bonneville	0	2	2
Caribou	360	154	514
Franklin	0	5	5
Teton	0	1	1
Twin Falls	0	2	2
Other Idaho Counties	0	2	2
<b>Totals</b>	<b>360</b>	<b>249</b>	<b>609</b>

Agrium's operations and contracted mining activities in Caribou County directly employed nearly 360 persons in 2004. Because of the economic activity generated by spending on local vendor supplied goods and services, and because of employees spending their wages and salaries on locally supplied goods and services, Idaho Economics estimates that an additional 250 jobs have been created in the Idaho economy. In total, Agrium is responsible for the creation of nearly 609 jobs in the Idaho economy and importantly most of those jobs are in rural Idaho.

Table 2, on the next page, summarizes the direct and secondary economic impacts by county.

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## Did You Know?

- ✓ Direct employment at Agrium's Conda operations account for 10.0 percent of the 2004 wage and salary employment and 7.5 percent of the total employment in Caribou County.
- ✓ Agrium's direct employment in Caribou County when combined with the nearly 250 additional jobs attributable to the secondary and induced economic impacts of Agrium's Conda operations accounted for 1 out of every 8 jobs in Caribou County.
- ✓ Agrium is the second largest employer in Caribou County.
- ✓ During 2004, Agrium's Conda Phosphate Operations and contracted mining activity paid Caribou County workers nearly \$27.0 million in wages and salaries - nearly 15.0 percent of the total wages and salaries paid to all workers in Caribou County.
- ✓ During 2004, Agrium's Conda Phosphate Operations purchased nearly \$87.7 million in goods and services from outside vendors -- \$40.5 million of that went to vendors in Idaho, and nearly \$10.0 million of that went to local suppliers in Southeast Idaho.

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Table 2. Estimated 2004 Direct\* and Secondary\*\* Economic Impacts by Idaho County Attributable to Agrium's Conda Phosphate Operations

County	Direct Economic Impacts	Secondary Economic Impacts	Total Direct & Secondary Impacts
Ada	\$898,880	\$646,631	\$1,545,511
Bannock	3,971,399	2,857,307	6,828,706
Bear Lake	8,834,523	6,356,964	15,191,487
Bingham	874,990	629,445	1,504,435
Bonneville	281,007	202,149	483,157
Caribou	27,170,279	19,548,470	46,718,749
Franklin	967,909	696,454	1,664,363
Oneida	98,254	70,700	168,954
Teton	427,784	307,737	735,521
Twin Falls	183,042	131,675	314,717
Other Idaho Counties	336,178	241,838	578,015
Out-of-State	61,754	44,380	106,135
<b>Totals</b>	<b>\$44,106,000</b>	<b>\$31,733,752</b>	<b>\$75,839,752</b>

\*Direct economic impacts include wages and salaries paid to employees of Agrium and to employees of its contract mining operations as well as Agrium plant and estimated contract mining operation spending on local vendor supplied goods and services.

\*\* Secondary economic impacts represent the additional economic activity that is induced by the direct spending of Agrium.

## Did You Know?

✓ In terms of additional total personal income in the State of Idaho the direct, secondary, and induced economic impacts of Agrium's Conda Phosphate Operations added nearly \$75.8 million to the Idaho economy.

✓ The total economic impact of Agrium's Conda Phosphate Operations produces nearly \$4.7 million in additional tax revenues for the State of Idaho and over \$2.0 million in local property tax revenues.

✓ Agrium employees reside in Caribou (178 employees), Bear Lake (87 employees), Bannock (21 employees), and Franklin Counties (9 employees).

✓ Agrium employees have 312 school age children and have children attending school in six school districts in southeast Idaho.

✓ Agrium annually produces almost 440,000 tons of phosphate fertilizers, which are distributed throughout the West and Midwestern United States.

✓ Over \$4.66 million is collected annually in the form of taxes and fees from individual income tax, corporate income tax, sales tax, vehicle license fees, fuel tax, and product taxes.



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